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ScinoPharm Investor Conference

— 2023 06 08



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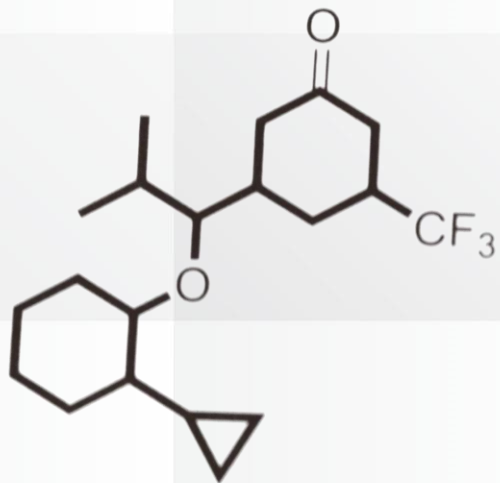


Agenda

01 Company Overview

02 Business Update

03 Financial Performance



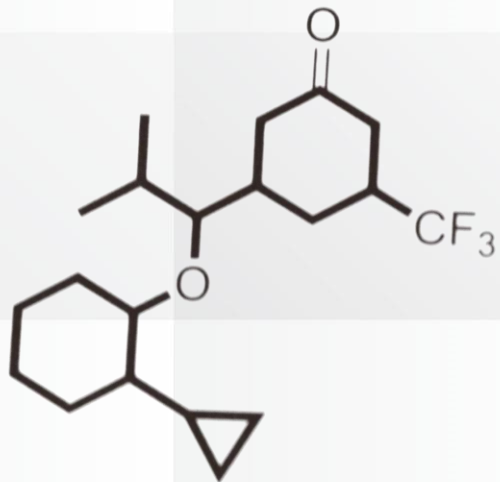
Company Overview



ScinoPharm at a Glance

- Est. 1997 in Taiwan with R&D/CGMP plants in Tainan and Changshu, China plus marketing forces in Tainan, Shanghai and Tokyo
- Specializes in providing R&D and CGMP manufacturing of APIs (cytotoxic/steroid) and injectable drug products
- 75 generic APIs in portfolio with 37 referred and approved ANDAs/NDAs*
 - 910 active DMFs worldwide with 67 US DMFs*
- 200+ contract projects with 11 approved/launched (9 NCEs) and 6 in phase 3 for NDA/MAA filing within 1-3 years*
- API plant certified by key international regulators - US FDA, EMA, EDQM, Australian TGA, Japanese PMDA, Korea KFDA, Mexico COFEPRIS and German Authority
- Injectable plant certified by US FDA and TFDA

*As of 2023/04/30



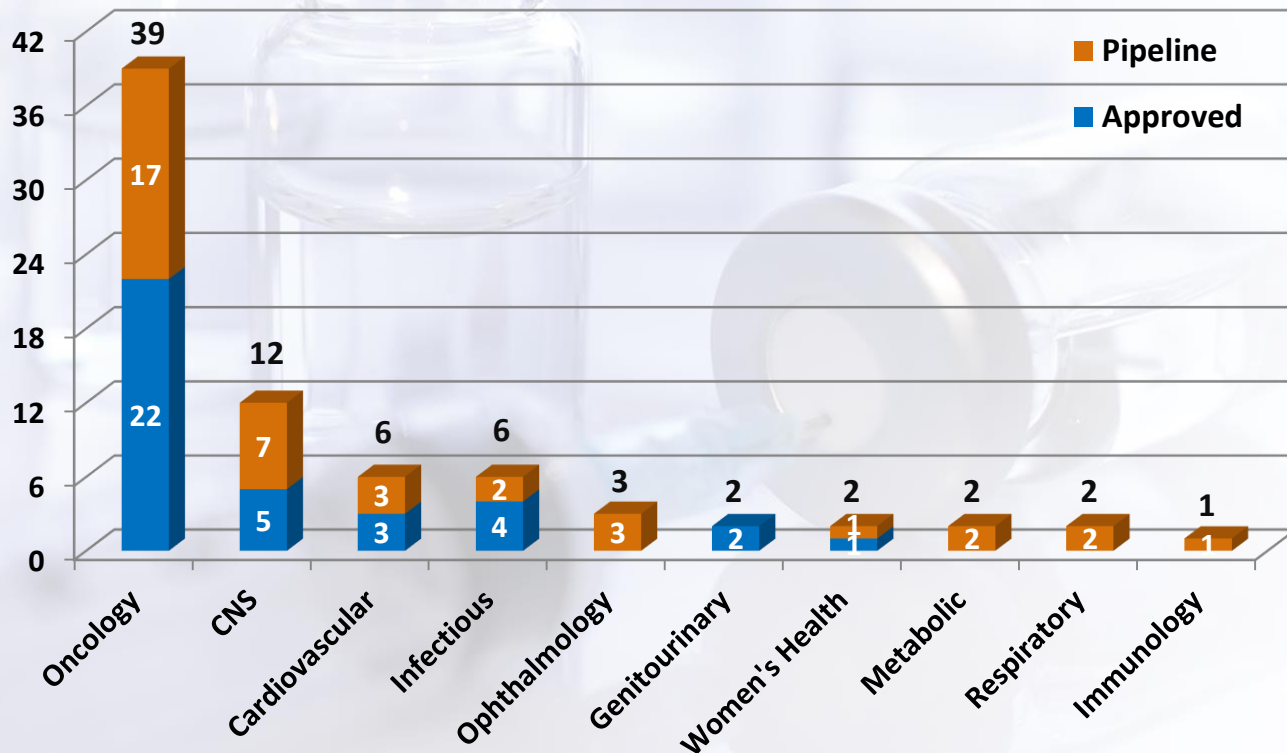
Business Updates



Optimize Generic API Portfolio

■ Generic API Portfolio

As of 2023/04/30



**Optimize
Generic API
Portfolio**

■ 2023 Generic API Product Approval Plan

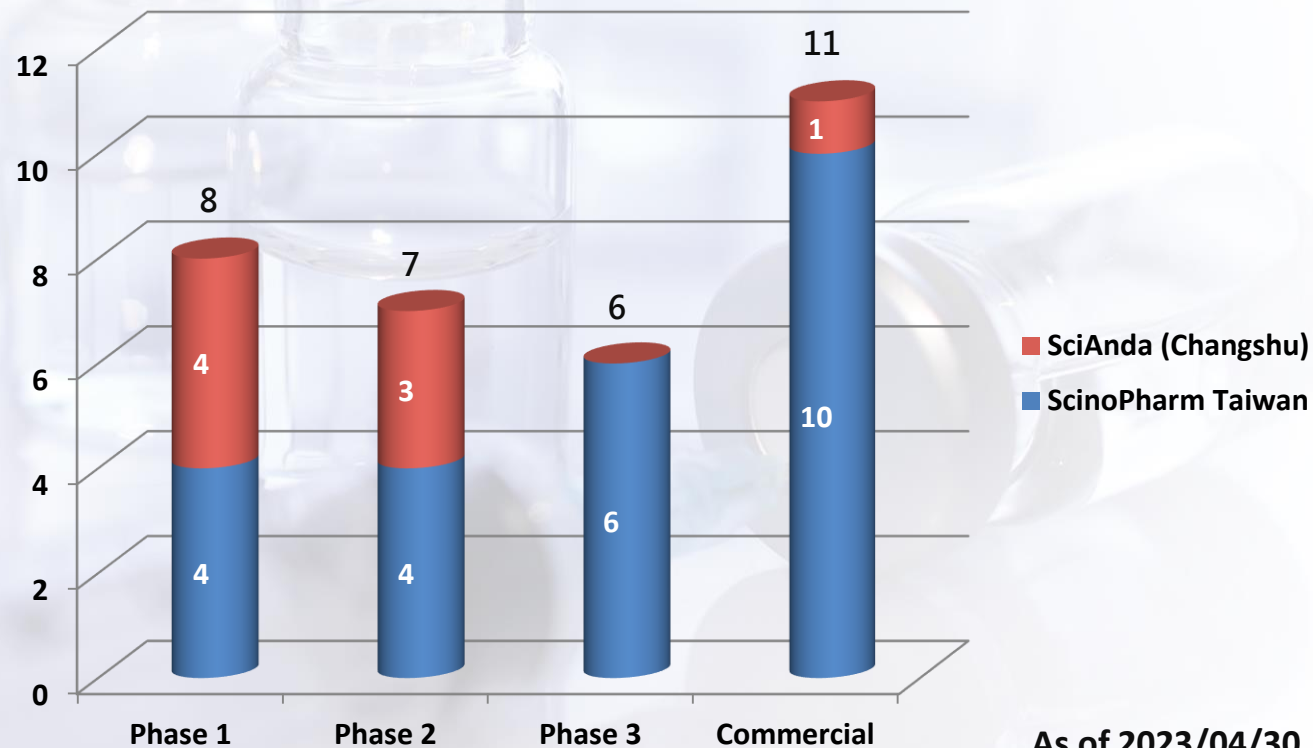
Type	Product	Region	Indication	Brand Marketer
Generic API	Bimatoprost	CN(✓)	Glaucoma	Allergan
Generic API	Cladribine	CN	Multiple sclerosis	Merck
Generic API	Galantamine HBr	CN	Alzheimer's disease	Janssen
Generic API	Azacitidine	EU	Myelodysplastic syndromes	Celgene

✓ : Approved

As of 2023/04/30

**Expand
CDMO
Business**

■ CDMO Business Status



As of 2023/04/30

**Expand
CDMO
Business**

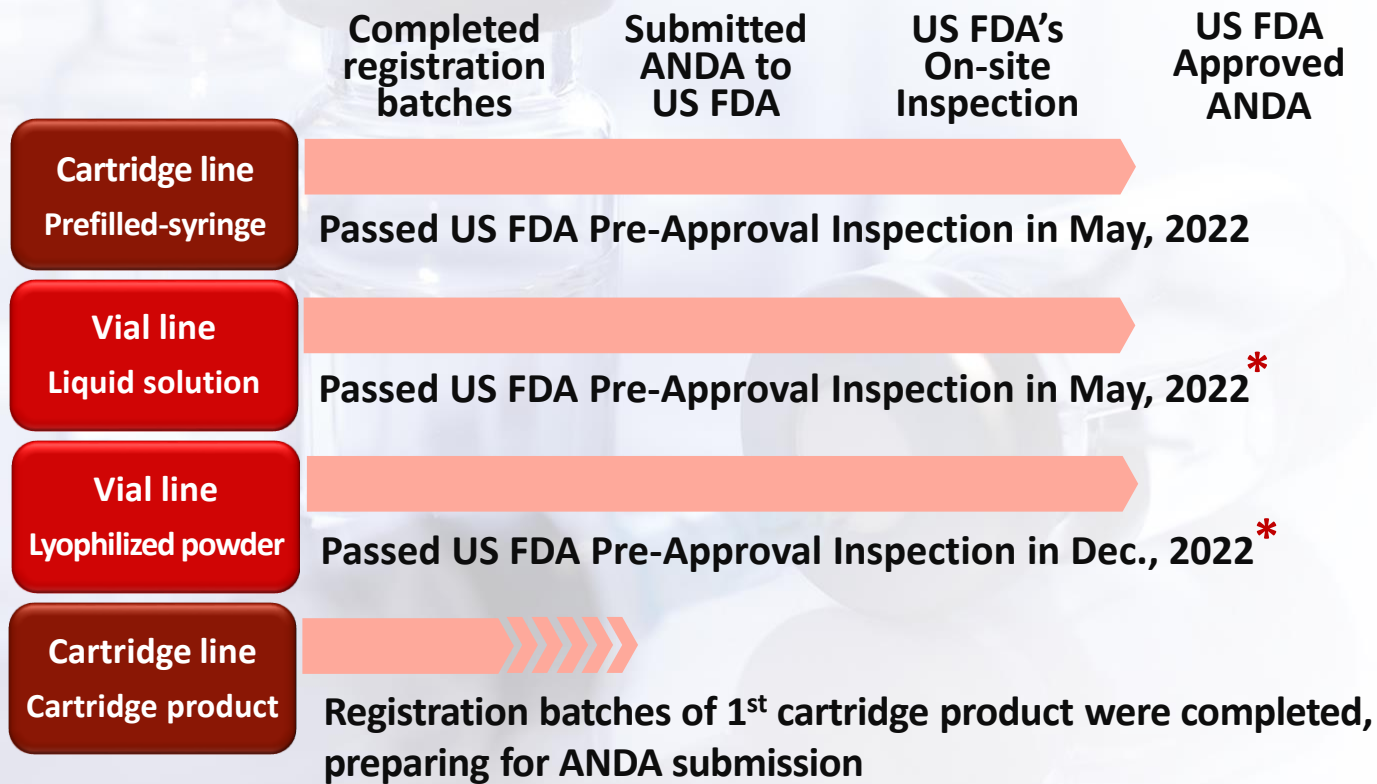
■ 2023 CDMO Product Approval Plan

Type	Product	Region	Indication	Brand Marketer
CDMO API	Ganaxolone	EU	Genetic epilepsy	Marinus
CDMO API	Eflornithine	US/EU	FAP	Post-marketing Disclosure
CDMO API	Eflornithine	US/EU	Pediatric neuroblastoma	Post-marketing disclosure
Intermediate for CDMO API	Sotagliflozin	US(*)	Heart failure	Lexicon

***** : Approved in May, 2023

Advancing to Injectables

■ In-House Drug Product Submission Status



*Responded to FDA CRL

Advancing to Injectables

■ Collaborative Projects for Drug Product



**In-house
Prefilled -
syringe
product**

**Signed
marketing
agreement
with partner**



**Collaboration
on 505(b)(2)
for non-small
cell lung
cancer**

**Launched in
US in Feb.,
2022 by
customer**



**Collaboration
on ANDA for
non-small
cell lung
cancer**

**Approved by
US FDA in
Aug., 2022
and by EMA
in Dec., 2022**



**Collaboration
on ANDA for
multiple
myeloma**

**Approved by
US FDA in
May, 2022**



**Contract
Manufacturing
of oncology
Injectable**

**Partner
submitted
application to
add SPT as a
CMO site in
2023**

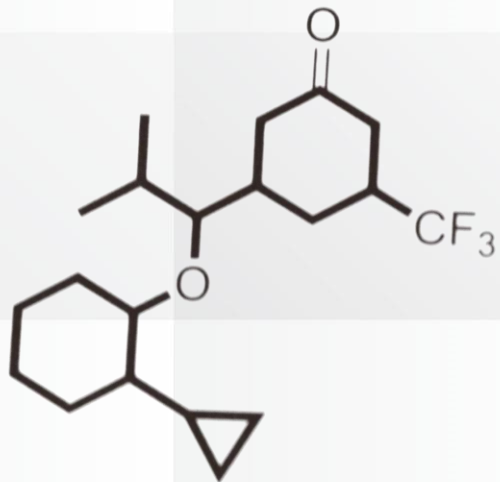
China Market

- 4 CFDI on-site inspections completed in Changshu site to facilitate China market growth

	Product	Approval	Indication	Market
2020.09	Sodium Phenylbutyrate*	2021.05	Urea cycle disorders	Orphan disease medicine
2021.02	Donafenib	2021.06	Advanced liver cancer Thyroid cancer	2023 sales projected by research report : c. RMB 680 million
2021.06	Bimatoprost	2023.02	Glaucoma	Prostaglandin drug products c. RMB 1 billion
2022.11	Azilsartan	2022.09	Hypertension	c. RMB 100 million

* Customer's clinical trial for new indication in progress

- Changshu site expects to conduct more inspections in 2023



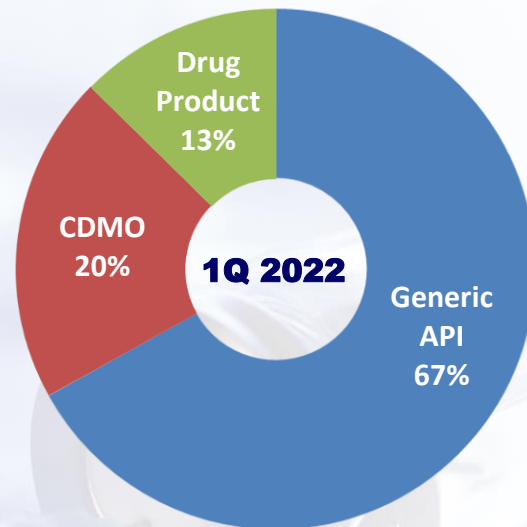
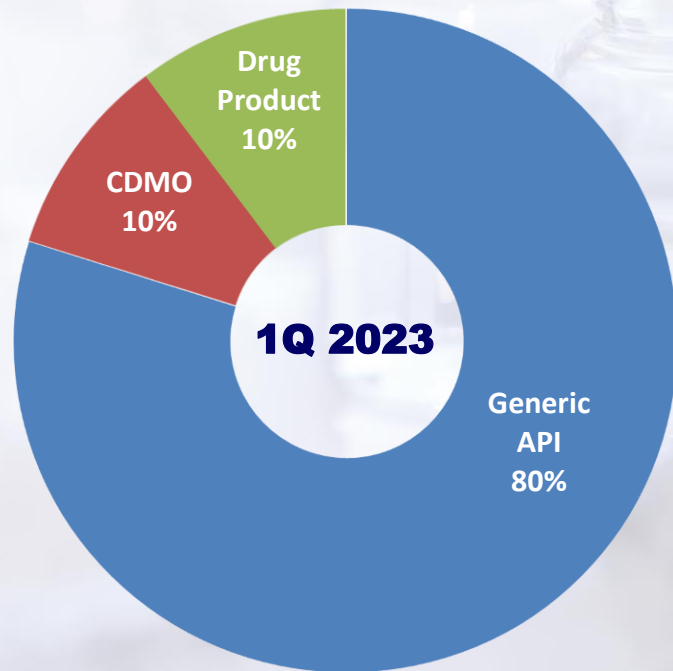
Financial Performance



Consolidated Income Statement

NTD Million except for EPS	1Q 2023		YoY	1Q 2022	
Revenue	648	100%	-12%	738	100%
Gross Profit	244	37%	-18%	298	40%
Operating Expenses	(195)	(30)	-7%	(209)	(28)
Operating Profit	49	7%	-45%	88	12%
Net Profit before Tax	53	8%	-45%	97	13%
Net Profit after Tax	42	6%	-46%	77	10%
EPS (NTD)	0.05	-	-	0.10	-

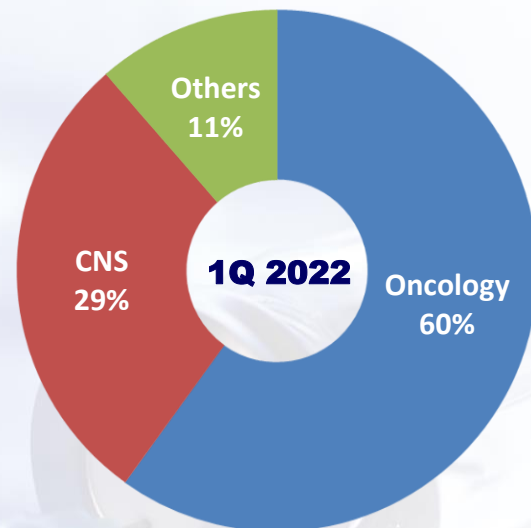
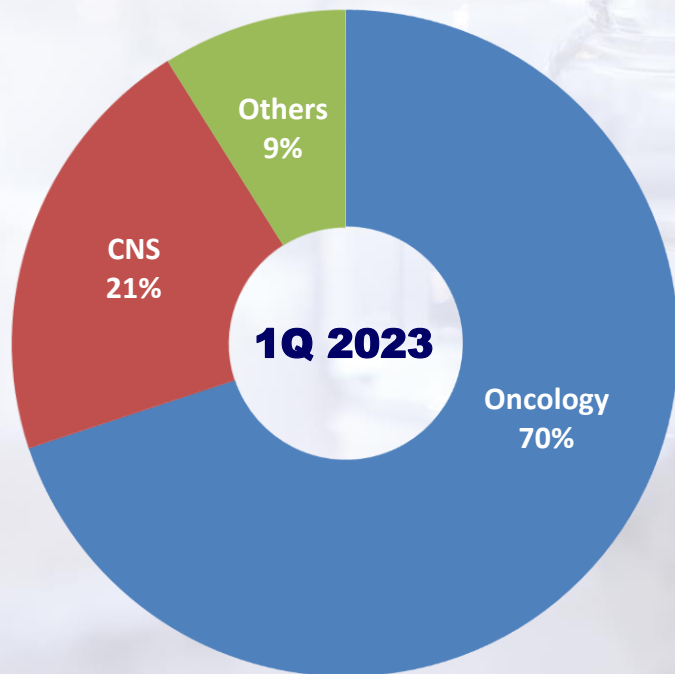
Sales Distribution – By Business



Unit: USD/M

	Generic API	CDMO	Drug Product
1Q 2023 Sales	17.0	2.1	2.2
YoY	-3.6%	-61.0%	-34.3%

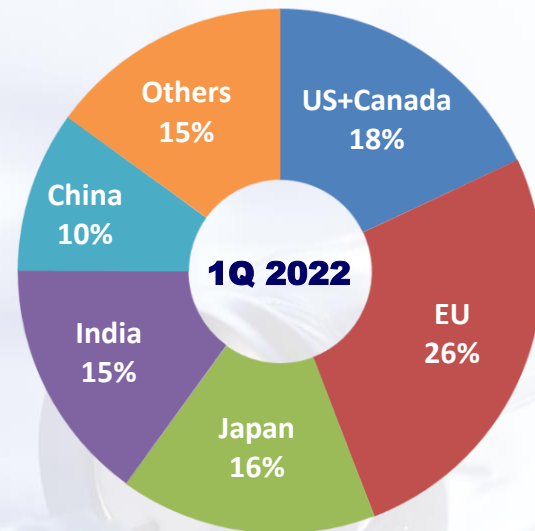
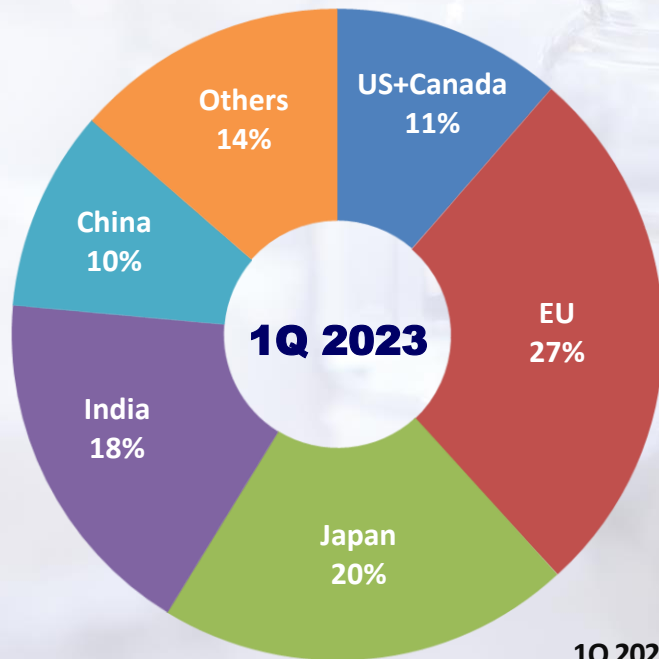
Sales Distribution – By Indication



Unit: USD/M

	Oncology	CNS	Others
1Q 2023 Sales	14.9	4.5	1.9
YoY	-5.8%	-40.4%	-36.7%

Sales Distribution – By Region



Unit: USD/M

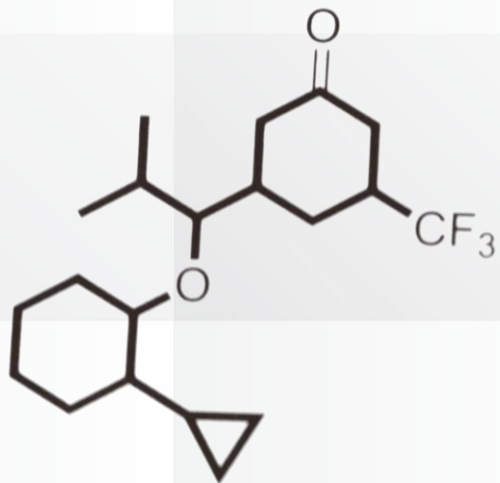
	US & Canada	EU	Japan	India	China	Others
1Q 2023 Sales	2.4	5.7	4.4	3.8	2.1	2.9
YoY	-48.9%	-17.2%	5.0%	-5.3%	-18.8%	-26.9%

Consolidated Balance Sheet

NTD Million	2023/03/31		2022/03/31	
Cash and Cash Equivalents	4,434	37%	4,166	35%
Accounts Receivable	406	3%	449	4%
Inventories	1,403	12%	1,299	11%
Property, Plant & Equipment	3,761	31%	4,043	34%
Other Current/Non-Current Assets	1,967	17%	1,984	16%
Total Assets	11,971	100%	11,941	100%
Financial Debt	90	1%	17	0%
Other Current Liabilities	787	7%	611	5%
Other Non-Current Liabilities	636	5%	673	6%
Total Liabilities	1,513	13%	1,301	11%
Total Shareholders' Equities	10,458	87%	10,640	89%

Consolidated Cash Flow Statement

NTD million	1Q 2023	1Q 2022	Dif.
From Operating Activities	197	135	62
Depreciation & Amortization	116	95	21
From Investing Activities	(66)	(79)	13
Capital Expenditure	(66)	(77)	11
From Financing Activities	10	16	(6)
Effect of foreign exchange rate changes	(2)	13	(15)
Net Change in Cash	139	85	54
Beginning Balance	4,295	4,081	214
Ending Balance	4,434	4,166	268



Q & A





Brand Quality with Asian Advantages

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